#### **TERMS & CONDITIONS**

- All Sales are outright and not taken back or exchanged.
- Supplies are subject to availability & Prices are subject to alterations without prior notice.
- All goods are sent at customer's risk. Utmost care is taken in Packing. No claim of shortage will be entertained. Customers are requested to check the weight and assure themselves about the condition of the cases before taking delivery and a certificate is to be obtained from the carriers and forwarded to us.
- Our prices are ex-godown, Packing, forwarding and postal expenses will be charged extra.
- Sales Tax will be charged as applicable. Orders from other States must be accompanied by "C" form wherever applicable. Otherwise C.S.T. will be charged at the rate of 5%. If you have tenno CST will be changed at the Rate of 2% Orders in A.P. are charged at 5% APGST as per the Govt.rules.
- 6. All transactions are aganist cash or through any scheduled Bank.
- All disputes arising out of any transaction with us will be within the Jurisdiction of Hyderabad Courts.
- Orders should be accompanied by 25% advance from all our new customers and those who have dishonoured the earlier bills.
- 9. This supersedes all our previous price lists.
- 10. The Company will not bear freight charges for sundries, i.e, globules, blank tablets and diskettes. However the Company may consider bearing the freight charges on the above, if another order for patent items is substantial to the extent of Rs. 6000/- put together. This consideration will be at the absolute and sole discretion of the Company. The customer cannot claim as a matter of right.
- All the letters should be addressed to the registered Office SUDHA HOMOEO PHARMACEUTICALS, H.No. 2-1-565/7, Nallakunta, Road No. 11, Hyderabad - 500 044. Costmer Care No. 040-27616618

### TRADE DISCOUNT:

Rs.	1,001/-	to Rs. 5,000/-	-	20%
Rs.	5,001/-	to Rs.20,000/-	12	25%
Rs.	20,001/-	to Rs.50,000/-	92	30%
Rs.	50,001/-	and Above	-	35%

# ANNUAL CASH DISCOUNT ON NET PURCHASE (BONUS):

Rs.	16,001/-	to	Rs. 25,000/-	-	2%
Rs.	25,001/-	to	Rs. 50,000/-	-	2 1/2%
Rs.	50,001/-	to	Rs.1,00,000/-	-	2.75%
Rs.	1,00,001/-	to	Rs.1,60,000/-		3%
Rs.	1,60,001/-	to	Rs.2,00,000/-	2.40	4%
Rs.	2,00,001/-	Above			5%

Note: No Bonus is not given on Credit

## NOTE: BONUS BOTTLES

Also on Net Rs. 16,000/- Purchase, One Dozen 115ml.Syrups given as Bonus worth Rs. 1000/- is Generated.

## FREIGHT AND PACKING: ON NET SALES:

Andhra Pradesh, Goas, Karnataka, Tamilnandu, Kerala States: The FOR will be allowed on Net Purchases of Rs. 16,000/-Other Than above states Net Purchases on Rs. 20,000/-Net: Full FOR Will be allowed.

Of course packing is free on all orders and we seek your whole hearted co-operation in this regard.

# a) Trade Discount / Bonus amounting to a minimum of 43% as shown below :-

i) Usual discount offered ..... 20%

ii) Free bottle on every dozen purchase of Syrup & Tonic valued .....

..... Around 8.5%

iii) Cash discount on Bank
Payment for early Clearance ...... 2.0%

iv) Annual Cash discount

Bonus at varying percentage

of 2 to 5

2.0%

v) Additional Trade discount at varying percentages ranging form 1/2 to 3 on Average 0.5%

## b) Concession offered on purchases with reference to price list:

We have glad to inform you that we increased whole of Margin between piece and Dozen rates as well as on Gross rate:

On every one Dozen : 115ml Rs. 80/- & on Gross Rate Rs. 200/-

On every one Dozen : 220ml Rs. 100/- & on Gross Rate Rs. 200/-

On every one Dozen : 450ml Rs. 200/- & on Gross Rate Rs. 200/-

On every one Dozen : 30ml Rs. 100/- & on Gross Rate Rs. 200/-

it is morebenifitted to our esteemed customers

#### BUMPER OFFER

Apart from the above a gift of one dozen Syrups or Tonics of 115 ml. is offered for net invoice value of Purchases in excess of Rs. 16,000/-.....Around Rs. 940-00